Bharat Sanchar Nigam Ltd.

(A Government of India Enterprise)

Tariff & Costing-CM Section, Corporate Office, 1st Floor, Bharat Sanchar Bhawan, H.C. Mathur Lane, Janpath, New Delhi - 110 001. Tel. No.011-23037109/200 Fax No.011-23329125



Date: 09.01.2012

No.26-18/2010-T&C-CM

Circular T&C-CM No. 101/11-12

Circular T&C-CIVI NO. 101/11-12

Sub: <u>Promotional offers during the festival season under Mobile and CDMA/WLL services-reg.</u>

On the occasion of Lohri, Pongal, Makar Sankranti, Basant Panchami and Republic day celebration, it has been decided by the competent authority to announce the following promotional offers under 2G & 3G mobile services and CDMA/WLL services.

- i) Full talk value equal to MRP on Top-up vouchers/C-top-up/Flexi top-up to be offered on Top-up denomination from Rs.100 to Rs.999.
- ii) 10% extra talk value on MRP to be offered, for top-up denomination with MRP of Rs.1000 and above.
- iii) Where ever, the talk value already offered with top-up voucher is more than the talk value offered at (i) & (ii), the higher talk value already offered will prevail.
- iv) The above offer is applicable for a limited period with effect from <u>13.01.2012 to</u> <u>28.01.2012</u>.
- 2. This may be brought to the notice of all concerned for taking necessary action in this regard. Press note and proper advertisement as deemed fit may be made to generate adequate response. Circles may also send SMS conveying the above scheme to the customers.
- 3. The impact of above tariff needs to be analyzed and feed back submitted on monthly basis to BSNL HQ for future reference on Fax No. 011-23329125 and e-mail tariffcmcobsnl@gmail.com

جديم كولمانية (R. K. Maheshwari) Asstt. General Manager (T&C-CM) Ph No.011-23037109

To

All CGMs- Telecom Circles/ Telephone Districts.

Copy to:

- 1) CMD, BSNL.
- 2) Directors- CM/CFA/E/HR/F, BSNL.
- 3) ED-F/CA/NB, BSNL.
- 4) All PGMs / Sr.GMs/GMs, BSNL C.O.
- 5) Sr. GM (S&M)-for publicity.
- 6) GM (IT) for making necessary update in website and place in news item.
- 7) GMs (CMTS/CDMA-Billing Centre).
- 8) Director General P & T Audit, Delhi- 110054.
- 9) OL Section -for Hindi version.
- 10) Guard file.

(Subrat Kumar Mohakud) Dy. Manager (T&C)